# lyst

How does the Lyst Connect sales channel work? Am I eligible for the Lyst Connect app?

Lyst Connect installation guide + publishing existing inventory How to publish new products to Lyst Connect (when adding products to your own site) What happens once I have submitted my application?

#### How does the Lyst Connect sales channel work?

By installing the Lyst Connect app on Shopify, you are applying to sell your inventory on Lyst.

As a Shopify retailer applying to Lyst, you must complete the initial sign up process (including accepting T&Cs/billing terms) and make all of your inventory available to the Lyst Connect app before your application is reviewed. Publishing your inventory to Lyst does not mean that your store has been approved.

If your application is approved, your inventory will be made available on <u>Lyst.com</u>. When a customer purchases one of your items on Lyst, the order will automatically be passed to your Shopify dashboard for you to fulfil.

### Am I eligible for the Lyst Connect app?

In order to apply for Lyst Connect, you must comply with all of the following:

- · Customers must be able to complete a transaction on your Shopify site in USD, EUR or GBP
- · You must be able to ship within the US, EU (SE,DE,AT,FI) or UK regions
- · You must have more than 150 items available to buy on your site
- · You carry inventory that is relevant and coveted by the Lyst customer

#### Lyst Connect installation guide

- **1** Ensure you are on the <u>Lyst Connect app listing</u> within the Shopify app store
- 2. Click Get to start your application.



- Connect your online inventory to over 65M global Lyst shoppers
- Effortlessly process Lyst orders within the Shopify dashboard
- ✓ Reach new luxury fashion-focused customers, with an AOV of \$300

#### What is Lyst?

Lyst is a global fashion search platform, with a mission to empower customers to find the fashion that's perfect for them.

**3.** You will be taken to Shopify and will be prompted to **log in** to your Shopify account if you are not already.

Get	
Price	Free
Lyst charges 16% on all sa	les before returns
Support & Sales	
Developer	Lyst
Email	shopify@lyst.com
Website	lyst.com
Get Support	

**4**. Click Add sales channel.

You are about to add Lyst Connect	
Store	Lyst Connect
Lyst Connect will be able to:	
See products	<u>View details</u>
Manage your Online Store	<u>View details</u>
Lyst Connect will not see your customers or orders.	
Cancel	Add sales channel
By proceeding, you are agreeing to th	a Torma of convice

By proceeding, you are agreeing to the Terms of service.

# • Enter your contact information and click **Continue**.

Welcome to Lyst Conne	Connect	
-	Contact our Partnerships team	
Basic seller information	First name	
Please fill in the information of the primary	Test Store	
contact for your store. We will use the details included here to configure your account and	Last name	
contact you if needed.	e.g. Wayne	
	Job title	
	e.g. CEO	
	Email address	
	services-team@ly.st	
	Continue	
	Lyst Connect Terms & Conditions	

## Enter your company information and click **Continue**.

Company information	Store name	
Please fill in the details of your store.	lyst-development	±
	Store website URL	
	http://lyst-development.myshopify.com	
	First line of address	
	48 Hoxton Square	
	Second line of address	
	e.g. 10 Imperial Ave.	
	Postal/Zip code	
	N1 6PB	
	City	
	London	
	Country	
	United Kingdom	\$
	Continue	

5.

6.

**7.** Enter your legal and operational information, review T&Cs and click **Submit application**.

Virgin Islands	
Virginia	
Washington	
West Virginia	
Wisconsin	
Wyoming	
By selecting "Submit application" you are confirming to us that:	
1. You have the authority to bind your company (the "Merchant"); and	
2. You have read and accept Lyst's Terms & Conditions on behalf of your company (the "Merchant")	
3. You agree to a 16% commission rate on all Sales Before Returns	
Submit application	

**8.** You will then be redirected to a new window to accept the commission and billing terms.

Click **Approve Charge**. If you decline the charge, your application will not be reviewed as you will have rejected Lyst commission rate.

Lyst Connect See App Store pa	ige	
respect of Orders, exclud	ales before returns (actual sum paid by Customers to Merchan ing only: (i) actual shipping costs for the Orders as charged to I (ii) any sales taxes or other local, state or federal taxes that collect on the Orders.	
Monthly charge (Lyst Cor	nect, commission on order) starting September 26, 2017	\$0.0 USI

9. Click Go to my products and select all products. <u>myshopify.com/admin/products</u>



**10.** Select Make products available, and ensure that Lyst Connect is selected

Edit	t products  All products on this page are selected.
ple 7	Make products available
ilable	Make products unavailable
riant	Delete selected products
	Add tags
t ilable	Remove tags
	Add to collection
	Remove from collection

#### How to publish new products to Lyst

When adding products to your own site.

**1.** While on the **Add Product** page, click **Manage** under the Sales Channels section.

Title	Sales channels Mana
Short Sleeve T-Shirt	Available on 5 of 5
Description	Online Store
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	Lyst Connect

**2.** Ensure that "Lyst Connect" is selected by default for all new products



#### What happens once I have submitted my application?

A Lyst representative will review your application. If your application is successful, your products should be live on Lyst within one week.

If your application is unsuccessful, your <u>Lyst Connect account page</u> will be updated with the status of your application.

FAQs

#### What is the commission structure on Lyst?

Lyst charges 16% commission on sales before returns. Commission is charged on the item amount only. You are not charged commission on shipping costs (or any US sales tax, or other local, state or federal tax that you are obligated to collect on the order within the US). The 16% commission rate also factors in an industry-average returns rate, meaning that commission is charged on all orders irrespective of returns that are made after the transaction is complete.

Lyst shares the customer details with the partner so they can remarket to the customer, so even if an item is returned, there is still intrinsic value to the transaction.

In the UK and EU, commission is charged on the VAT-inclusive price.

#### Does Lyst have any inventory restrictions?

Lyst currently supports the following categories:

- · Womenswear (apparel)
- · Menswear (apparel)
- · Accessories
- · Jewellery
- · Shoes
- · Bags

You should publish all of your inventory to the Lyst Connect app, and we will only show relevant categories on Lyst.

# I have installed the Lyst Connect app but my application is still in "pending" after 1 week

There may be a few reasons why your application has not been reviewed:

- You have not accepted Lyst billing terms. These can be accessed and accepted by going to your Lyst Connect app page here: <u>myshopify.com/admin/apps/lyst-connect</u>
- · You have not published your inventory to the Lyst Sales Channel
- · If you have completed both steps above, but your application is still pending, please contact shopify@lyst.com

#### What will happen if I uninstall the Lyst Connect app?

You will be immediately removed from Lyst, as the connection with Shopify will have been lost.

If you are experiencing issues with the Lyst Connect app, do not uninstall and reinstall as this will only result in your store becoming removed from the Lyst site. If you are experiencing issues with the app or want to stop selling on Lyst, email the Lyst team at shopify@lyst.com

#### Why was my application unsuccessful?

Lyst connects global shoppers with the brands and items they are searching for. There may be a few reasons why your application was not successful, most notably if your store does not meet our <u>eligibility criteria</u>:

- · There is currently little demand for the brands or items offered by your Shopify store
- Your store does not comply with our minimum SKU level (150)
- · You do not support shipping to US, EU or UK regions
- · You do not support USD, GBP or EUR at checkout
- Your application may have been rejected if your application was complete. Check your Lyst Connect account page on Shopify.